
MAPLIGHT

FINANCIAL STATEMENTS

June 30, 2015

(WITH COMPARATIVE TOTALS AS OF JUNE 30, 2014)

CROSBY & KANEDA
Certified Public Accountants

Dedicated to Nonprofit Organizations

MAPLIGHT

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INDEPENDENT AUDITORS' REPORT

Board of Directors
MapLight
Berkeley, California

Report on the Financial Statements

We have audited the accompanying financial statements of MapLight, which comprise the statement of financial position as of June 30, 2015, and the related statements of activities, cash flows and functional expenses for the year then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.


We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of MapLight as of June 30, 2015, and the results of its operations and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Report on Summarized Comparative Information

We have previously audited MapLight's June 30, 2014 financial statements, and we expressed an unmodified audit opinion on those audited financial statements in our report dated December 9, 2014. In our opinion, the summarized comparative information presented herein as of and for the year ended June 30, 2014 is consistent, in all material respects, with the audited financial statements from which it has been derived.



Certified Public Accountants
Oakland, California
December 8, 2015

MAPLIGHT

**Statement of Financial Position
June 30, 2015
(With Comparative Totals as of June 30, 2014)**

	<u>2015</u>	<u>2014</u>
Assets		
Current assets		
Cash and cash equivalents	\$ 1,119,789	\$ 1,481,327
Accounts and pledges receivable	45,400	42,599
Grants receivable	675,000	125,000
Prepaid expenses	28,447	3,200
Total current assets	<u>1,868,636</u>	<u>1,652,126</u>
Property and equipment, net (Note 3)	26,171	16,274
Deposits	9,400	9,400
Total Assets	<u>\$ 1,904,207</u>	<u>\$ 1,677,800</u>
Liabilities and Net Assets		
Current liabilities		
Accounts payable and accrued expenses	\$ 42,797	\$ 33,334
Accrued vacation	64,571	58,895
Total liabilities	<u>107,368</u>	<u>92,229</u>
Commitments and Contingencies (Notes 4 and 5)		
Net assets		
Unrestricted	1,095,987	1,010,571
Temporarily restricted net assets (Note 8)	700,852	575,000
Total Net assets	<u>1,796,839</u>	<u>1,585,571</u>
Total Liabilities and Net Assets	<u>\$ 1,904,207</u>	<u>\$ 1,677,800</u>

See Notes to the Financial Statements

MAPLIGHT

**Statement of Activities
For the Year Ended June 30, 2015
(With Comparative Totals for the Year Ended June 30, 2014)**

	Unrestricted	Temporarily Restricted	Total	
			2015	2014
Support and Revenue				
Support				
Foundation and corporate grants	\$ 929,000	\$ 948,647	\$ 1,877,647	\$ 1,621,283
Donations	22,680		22,680	17,716
Total Support	<u>951,680</u>	<u>948,647</u>	<u>1,900,327</u>	<u>1,638,999</u>
Revenue				
Sale of data	180,025		180,025	239,214
Interest	4,149		4,149	839
Other income	3,478		3,478	1,628
Total Revenue	<u>187,652</u>	<u>-</u>	<u>187,652</u>	<u>241,681</u>
Total assets released from donor restrictions: (Note 8)	<u>822,795</u>	<u>(822,795)</u>	<u>-</u>	<u>-</u>
Total Support and Revenue	<u>1,962,127</u>	<u>125,852</u>	<u>2,087,979</u>	<u>1,880,680</u>
 Expenses				
Program	1,406,668		1,406,668	1,379,310
General and administrative	123,274		123,274	139,139
Fundraising	346,769		346,769	212,697
Total Expenses	<u>1,876,711</u>	<u>-</u>	<u>1,876,711</u>	<u>1,731,146</u>
Change in net assets	<u>85,416</u>	<u>125,852</u>	<u>211,268</u>	<u>149,534</u>
Net Assets, beginning of year	<u>1,010,571</u>	<u>575,000</u>	<u>1,585,571</u>	<u>1,436,037</u>
Net assets, end of year	<u>\$ 1,095,987</u>	<u>\$ 700,852</u>	<u>\$ 1,796,839</u>	<u>\$ 1,585,571</u>

See Notes to the Financial Statements

MAPLIGHT

Statement of Cash Flows
For the Year Ended June 30, 2015
(With Comparative Totals for the Year Ended June 30, 2014)

	<u>2015</u>	<u>2014</u>
Cash flows from operating activities:		
Change in net assets	\$ 211,268	\$ 149,534
Adjustments to reconcile change in net assets to cash (used) provided by operating activities:		
Depreciation	13,424	8,535
Changes in assets and liabilities:		
Accounts and pledges receivable	(2,801)	(42,599)
Grants receivable	(550,000)	575,000
Prepaid expenses	(25,247)	5,138
Accounts payable and accrued expenses	9,463	7,763
Accrued vacation	5,676	16,328
Net cash (used) provided by operating activities	<u>(338,217)</u>	<u>719,699</u>
Cash flows from investing activities:		
Equipment purchases	<u>(23,321)</u>	<u>(2,824)</u>
Net cash used by investing activities	<u>(23,321)</u>	<u>(2,824)</u>
Change in cash	<u>(361,538)</u>	<u>716,875</u>
Cash, beginning of year	<u>1,481,327</u>	<u>764,452</u>
Cash, end of year	<u>\$ 1,119,789</u>	<u>\$ 1,481,327</u>

See Notes to the Financial Statements

MAPLIGHT

**Statement of Functional Expenses
For the Year Ended June 30, 2015
(With Comparative Totals for the Year Ended June 30, 2014)**

	Program		Total Program	General and Administrative	Fundraising	Total	
	Money & Influence	Voters' Edge				2015	2014
Salaries	\$ 725,689	\$ 272,560	\$ 998,249	\$ 75,427	\$ 224,929	\$ 1,298,605	\$ 1,180,972
Employee benefits	65,779	14,579	80,358	9,770	24,282	114,410	99,262
Payroll taxes	53,084	17,108	70,192	5,887	16,105	92,184	96,058
Total personnel	<u>844,552</u>	<u>304,247</u>	<u>1,148,799</u>	<u>91,084</u>	<u>265,316</u>	<u>1,505,199</u>	<u>1,376,292</u>
Legal	2,725	1,008	3,733	977	-	4,710	41,323
Accounting fees			-	14,020	-	14,020	20,163
Other fees for service	17,640	75,529	93,169	457	40,803	134,429	58,332
Advertising and promotion	998	241	1,239	3,780	9,137	14,156	1,842
Supplies	18,239	5,296	23,535	2,979	2,643	29,157	75,042
Telephone	3,824	1,422	5,246	413	830	6,489	6,686
Postage and shipping	575	286	861	211	1,353	2,425	2,979
Information technology	11,281	16,450	27,731	-	1,081	28,812	6,592
Copy and printing	291	48	339	26	5,918	6,283	2,979
Occupancy	28,968	10,827	39,795	3,405	8,915	52,115	51,497
Travel and meals	29,953	4,615	34,568	1,473	3,036	39,077	25,855
Conferences, conventions, meetings	3,658	923	4,581	-	96	4,677	33,957
Insurance	4,931	1,767	6,698	1,271	173	8,142	9,273
Dues, licenses, service fees			-	491	2,386	2,877	4,337
Depreciation	7,636	2,573	10,209	867	2,348	13,424	8,535
Staff development	3,400	1,437	4,837	1,765	2,399	9,001	-
Publications	1,037	291	1,328	55	335	1,718	5,462
Total expenses	<u>\$ 979,708</u>	<u>\$ 426,960</u>	<u>\$ 1,406,668</u>	<u>\$ 123,274</u>	<u>\$ 346,769</u>	<u>\$ 1,876,711</u>	<u>\$ 1,731,146</u>

See Notes to the Financial Statements

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Notes to the Financial Statements For the Year Ended June 30, 2015 (With Comparative Totals for the Year Ended June 30, 2014)

NOTE 1: NATURE OF ACTIVITIES

MapLight (the Organization), a California nonprofit public benefit organization, was founded in 2005 in order to reveal the influence of money on politics, with the goal of getting special-interest influence out of our political system.

The Organization pursues its mission by connecting data on campaign contributions, politicians, legislative votes, industries, companies, and more to identify connections between the money coming into our political system and the votes coming out. MapLight provides this data, as well as online money-and-politics research tools, to journalists and the public to make the impact of our money-dominated political system tangible and concrete by connecting it to the issues that affect people's everyday lives.

NOTE 2: SIGNIFICANT ACCOUNTING POLICIES

Basis of Accounting

The accompanying financial statements have been prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America (GAAP).

Basis of Presentation

The Organization presents information regarding its financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets, and permanently restricted net assets. The three classes are differentiated by donor restrictions.

Unrestricted net assets – consist of resources which have not been specifically restricted by a donor. Unrestricted net assets may be designated for specific purposes by the Organization or may be limited by contractual agreements with outside parties.

Temporarily restricted net assets – represent contributions whose use is limited by donor-imposed stipulations that expire by the passage of time or can be fulfilled and removed by actions of the Organization pursuant to those stipulations.

Permanently restricted net assets – represent contributions whose use is limited by donor-imposed stipulations that require the gift to be invested in perpetuity. The income from such invested assets, including realized and unrealized gains, is generally available to support the activities of the Organization. Donors may also restrict all or part of the income and/or appreciation from these investments to permanently restricted net assets, resulting in increases/decreases to these net assets. There were no permanently restricted net assets as of June 30, 2015.

Contributions

Contributions, including unconditional promises to give, are recognized as revenues in the period the promise is received. Conditional promises to give are not recognized until they become unconditional; that is when the conditions on which they depend are substantially met. Contributions of assets other than cash are recorded at their estimated

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Notes to the Financial Statements For the Year Ended June 30, 2015 (With Comparative Totals for the Year Ended June 30, 2014)

fair value at the date of contribution. Contributions to be received after one year are discounted at an appropriate rate commensurate with the risks involved. Amortization of the discount is recorded as additional contribution revenue in accordance with donor-imposed restrictions, if any, on the contributions.

Unrestricted contributions and grants are recorded as unrestricted revenue when received. All contributions are considered to be available for unrestricted use unless specifically restricted by the donor.

All donor-restricted contributions are reported as increases in temporarily or permanently restricted net assets, depending on the nature of the restriction. When a restriction expires (that is, when a stipulated time restriction ends or purpose restriction is accomplished), temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as net assets released from restrictions.

Accounts, Pledges, and Grants Receivable

The Organization considers all accounts, pledges, and grants receivable to be fully collectible at June 30, 2015. Accordingly, no allowance for doubtful accounts was deemed necessary. If amounts become uncollectible, they are charged to expense in the period in which that determination is made.

Income Taxes

The Internal Revenue Service and the California Franchise Tax Board have determined that the Organization is exempt from federal and state income taxes under Internal Revenue Code Section 501 (c) (3) and the California Revenue and Taxation Code Section 23701(d). The Organization has evaluated its current tax positions as of June 30, 2015 and is not aware of any significant uncertain tax positions for which a reserve would be necessary. The Organization's tax returns are generally subject to examination by federal and state taxing authorities for three and four years, respectively after they are filed.

Contributed Services

Contributed services are reflected in the financial statements at the fair value of the services received only if the services (a) create or enhance nonfinancial assets or (b) require specialized skills, are performed by people with those skills, and would otherwise be purchased by the Organization. There were no contributed services during the year ended June 30, 2015.

Estimates

The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Accordingly, actual results could differ from those estimates.

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Notes to the Financial Statements For the Year Ended June 30, 2015 (With Comparative Totals for the Year Ended June 30, 2014)

Cash Equivalents

For purposes of the statement of cash flows, the Organization considers all money market funds and other highly liquid investments with original maturities of three months or less when purchased to be cash equivalents.

Fair Value Measurements

Fair value is defined as the exchange price that would be received for an asset or paid to transfer a liability (an exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. The Organization determines the fair values of its assets and liabilities based on a fair value hierarchy that includes three levels of inputs that may be used to measure fair value.

Level 1 inputs are quoted prices (unadjusted) in active markets for identical assets or liabilities that the Organization has the ability to access at the measurement date. An active market is a market in which transactions occur with sufficient frequency and volume to provide pricing information on an ongoing basis.

Level 2 inputs are inputs other than quoted prices that are observable for the asset or liability, either directly or indirectly.

Level 3 inputs are unobservable inputs for the assets or liability. Unobservable inputs reflect the Organization's own assumptions about the assumptions market participants would use in pricing the asset or liability (including assumptions about risk). Unobservable inputs are developed based on the best information available in the circumstances and may include the Organization's own data.

The Organization had no assets or liabilities recorded at fair value on June 30, 2015.

Concentration of Credit Risk

At times, the Organization may have deposits in excess of federally insured limits. The risk is managed by maintaining all deposits in high quality financial institutions.

Property and Equipment

Property and equipment purchased by the Organization is recorded at cost. The Organization capitalizes all expenditures for property and equipment over \$1,000; the fair value of donated fixed assets is similarly capitalized. Depreciation is computed using the straight-line method over the estimated useful lives on the property and equipment or the related lease terms as follows:

Furniture and equipment	3-5 years
Leasehold improvements	5 years

Expenditures for major renewals and betterments that extend the useful lives of the property and equipment are capitalized. Expenditures for maintenance and repairs are charged to expense as incurred.

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Notes to the Financial Statements For the Year Ended June 30, 2015 (With Comparative Totals for the Year Ended June 30, 2014)

Management reviews long-lived assets for impairment when circumstances indicate the carrying amount of the asset may not be recoverable. Impairment is recognized if the sum of the undiscounted estimated future cash flows expected to result from the use of the asset is less than the carrying value. When an impairment loss is recognized, the asset's carrying value is reduced to its estimated fair value.

Functional Allocation of Expenses

The costs of providing various programs and other activities have been summarized on a functional basis in the statement of activities. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

Reclassifications

Certain accounts in the prior year's summarized information have been reclassified for comparative purposes to conform with the presentation in the current-year financial statements.

Prior Year Summarized Information

The financial statements include certain prior year summarized comparative information in total but not by net asset class. Such information does not include sufficient detail to constitute a presentation in conformity with GAAP. Accordingly, such information should be read in conjunction with the Organization's financial statements for the year ended June 30, 2014, from which the summarized information was derived.

Subsequent Events

The Organization has evaluated subsequent events and has concluded that as of December 8, 2015 the date that the financial statements were available to be issued, there were no significant subsequent events to disclose.

NOTE 3: PROPERTY AND EQUIPMENT

Property and equipment consist of the following at June 30:

	<u>2015</u>	<u>2014</u>
Furniture and equipment	\$ 47,363	\$ 24,041
Leasehold improvements	8,729	8,729
less accumulated depreciation	<u>(29,921)</u>	<u>(16,496)</u>
Total	<u>\$ 26,171</u>	<u>\$ 16,274</u>

NOTE 4: COMMITMENTS

Operating Leases

The Organization is party to a lease for office space in Berkeley which expires in April, 2016. Future minimum operating lease payments were \$32,000 for the year ending June 30, 2016.

Rent for the years ended June 30, 2015 and 2014 was \$38,400 and \$38,400, respectively.

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Notes to the Financial Statements
For the Year Ended June 30, 2015
(With Comparative Totals for the Year Ended June 30, 2014)

NOTE 5: CONTINGENCIES

Grant awards require the fulfillment of certain conditions as set forth in the instrument of grant. Failure to fulfill the conditions could result in the return of the funds to the grantors. The Organization deems this contingency remote since by accepting the grants and their terms, it has accommodated the objectives of the Organization to the provisions of the grants. The Organization's management is of the opinion that the Organization has complied with the terms of all grants.

NOTE 6: CONCENTRATIONS

Revenue Concentrations and Receivables

During the year ended June 30, 2015, the Organization received approximately 55% of its revenue from three foundation funders. A significant reduction in the level of this support, if this were to occur, may have an effect on the Organization's program and activities.

At June 30, 2015, 100% of grants receivable were from two funders.

NOTE 7: TEMPORARILY RESTRICTED NET ASSETS

Temporarily restricted net assets were available as follows as of June 30:

	<u>2015</u>	<u>2014</u>
Voters' Edge	\$ 286,767	\$ 250,000
Top 10 Ranking	50,000	50,000
Money and influence	64,085	-
Future periods	<u>300,000</u>	<u>275,000</u>
Total	<u>\$ 700,852</u>	<u>\$ 575,000</u>

Temporarily restricted net assets were released from donor restriction by incurring expenses satisfying the purposes specified by donors as follows during the year ended June 30:

	<u>2015</u>	<u>2014</u>
Voters' Edge	\$ 263,233	\$ 699,140
Money and influence	284,562	440,258
Expiration of time restrictions	<u>275,000</u>	<u>325,000</u>
Total	<u>\$ 822,795</u>	<u>\$ 1,464,398</u>

NOTE 8: RETIREMENT PLAN

The Organization has a defined contribution retirement plan (the Plan) under section 403(b) of the Internal Revenue Code. The Plan covers all employees who meet age and length of service requirements. The Organization is not required to make contributions to the Plan, and made no contributions for the year ended June 30, 2015.